



PIL/MUM/PSC/3<sup>rd</sup> Quarter\_results/2014-15

13<sup>th</sup> February, 2015

Listing Department  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai 400 001.  
**BSE Code: 532718**

Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza,  
Bandra Kurla Complex,  
Bandra (E) , Mumbai – 400 051.  
**NSE Code: PRATIBHA**

**Sub. : Outcome of Board Meeting**

**Ref. : Board Meeting dated 13<sup>th</sup> February, 2015**

Dear Sirs,

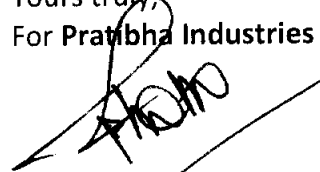
With reference to listing agreement with you, we wish to inform you that the Board of Directors of the Company in their recently concluded meeting has considered and approved, inter-alia, Unaudited Financial Results for the 3<sup>rd</sup> quarter ended 31<sup>st</sup> December, 2014.

Pursuant to Clause 41 of the Listing Agreement, we are attaching herewith the Unaudited Financial Results for the 3<sup>rd</sup> quarter ended 31<sup>st</sup> December, 2014.

Kindly take the same on record and oblige.

Thanking you,

Yours truly,  
For **Pratibha Industries Limited**

  
**Pankaj S. Chourasia**  
Company Secretary

  
Encl.: as above



**Pratibha Industries Limited**

CIN: L45200MH1995PLC090760

Head Office : 14<sup>th</sup> Floor, Universal Majestic, Behind RBK School, Ghatkopar Mankhurd Link Road, Off Eastern Express Highway, Govandi, Mumbai – 400043, Maharashtra, INDIA  
Regd. Office : Shrikant Chambers, 5<sup>th</sup> Floor, Phase II, Next to R.K.Studio, Sion Trombay Road, Chembur, Mumbai – 400071, Maharashtra, INDIA.

Tel : +91-22-3955-9999 Fax : +91-22-3955-9900 Email : [info@pratibhagroup.com](mailto:info@pratibhagroup.com) URL : [www.pratibhagroup.com](http://www.pratibhagroup.com)

# Pratibha Industries Limited

CIN : L45200MH1995PLC090760

Regd. Off.: Shrikant Chambers, Phase - II, 5th Floor, Sion Trombay Road, Next to R.K. Studio, Chembur, Mumbai - 400 071.

Tel.:+91-22-3955 9999, Fax:+92-22-3955 9900. Website: www.pratibhagroup.com, E-mail: info@pratibhagroup.com

## Unaudited Financial Results (Consolidated) for the Quarter and Year to date ended on 31st December, 2014.

(Rs in Lakhs)

| Sr. No. | Particulars                                                                               | Quarter Ended           |                         |                         | Year to Date            |                         | Year Ended            |
|---------|-------------------------------------------------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------------------|
|         |                                                                                           | 31.12.2014<br>Unaudited | 30.09.2014<br>Unaudited | 31.12.2013<br>Unaudited | 31.12.2014<br>Unaudited | 31.12.2013<br>Unaudited | 31.03.2014<br>Audited |
| 1       | (a) Net Sales / Income from Operations                                                    | 79,336.83               | 71,325.91               | 55,549.86               | 2,19,733.84             | 1,66,342.07             | 2,28,361.84           |
|         | (b) Other Operating Income                                                                | 693.98                  | 730.20                  | 459.84                  | 2,042.29                | 1,247.77                | 1,810.56              |
|         | <b>Total Income (a+b)</b>                                                                 | <b>80,030.81</b>        | <b>72,056.12</b>        | <b>56,009.69</b>        | <b>2,21,776.14</b>      | <b>1,67,589.84</b>      | <b>2,30,172.39</b>    |
| 2       | <b>Expenditure</b>                                                                        |                         |                         |                         |                         |                         |                       |
|         | (a) Consumption of raw materials                                                          | 56,857.68               | 69,263.55               | 24,234.94               | 1,67,417.84             | 64,120.47               | 97,828.43             |
|         | (b) Purchases of stock-in-trade                                                           | -                       | -                       | 6,191.55                | 2,912.53                | 6,957.02                | 14,433.39             |
|         | (c) Manufacturing, Construction & Operating Expenses                                      | 16,282.20               | 16,022.65               | 13,334.54               | 50,391.20               | 47,824.88               | 71,793.70             |
|         | (d) Changes in inventories of Finished Goods, work in progress & stock in trade           | (16,055.20)             | (34,677.35)             | (5,874.24)              | (63,909.48)             | (8,238.19)              | (31,675.00)           |
|         | (e) Purchase of traded goods                                                              | -                       | -                       | -                       | -                       | -                       | -                     |
|         | (f) Employees cost                                                                        | 4,360.71                | 4,288.15                | 4,179.29                | 12,794.22               | 11,976.76               | 16,359.31             |
|         | (g) Depreciation & Amortisation                                                           | 1,357.40                | 1,331.99                | 1,225.98                | 3,991.93                | 3,184.53                | 4,453.93              |
|         | (h) Other Expenditures                                                                    | 7,140.04                | 6,850.46                | 5,992.19                | 20,469.51               | 21,613.52               | 29,278.91             |
|         | <b>Total Expenditures</b>                                                                 | <b>69,942.84</b>        | <b>63,079.45</b>        | <b>49,284.25</b>        | <b>1,94,067.75</b>      | <b>1,47,438.99</b>      | <b>2,02,472.68</b>    |
| 3       | <b>Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b> | <b>10,087.96</b>        | <b>8,976.67</b>         | <b>6,725.44</b>         | <b>27,708.38</b>        | <b>20,150.85</b>        | <b>27,699.71</b>      |
| 4       | Other Income                                                                              | 295.88                  | 402.74                  | 411.51                  | 1,103.78                | 1,382.89                | 1,869.18              |
| 5       | <b>Profit from ordinary activities before Interest &amp; Exceptional Items (3+4)</b>      | <b>10,383.85</b>        | <b>9,379.40</b>         | <b>7,136.95</b>         | <b>28,812.16</b>        | <b>21,533.74</b>        | <b>29,568.89</b>      |
| 6       | Finance Costs                                                                             | 7,974.22                | 7,671.54                | 5,729.26                | 22,976.80               | 19,086.97               | 25,749.40             |
| 7       | <b>Profit from ordinary activities after Interest but before Exceptional Items (5-6)</b>  | <b>2,409.62</b>         | <b>1,707.86</b>         | <b>1,407.69</b>         | <b>5,835.36</b>         | <b>2,446.77</b>         | <b>3,819.50</b>       |
| 8       | Exceptional Items                                                                         | -                       | -                       | -                       | -                       | -                       | -                     |
| 9       | <b>Profit before tax from Ordinary Activities (7+8)</b>                                   | <b>2,409.62</b>         | <b>1,707.86</b>         | <b>1,407.69</b>         | <b>5,835.36</b>         | <b>2,446.77</b>         | <b>3,819.50</b>       |
| 10      | Tax expenses                                                                              | 1,118.47                | 699.71                  | 579.41                  | 2,432.74                | 1,517.28                | 2,280.57              |
| 11      | <b>Profit after tax from Ordinary Activities (9-10)</b>                                   | <b>1,291.16</b>         | <b>1,008.16</b>         | <b>828.29</b>           | <b>3,402.62</b>         | <b>929.49</b>           | <b>1,538.93</b>       |
| 12      | Paid-up Equity Share Capital (Face Value of Rs. 2/- each)                                 | 2,021.11                | 2,021.11                | 2,021.11                | 2,021.11                | 2,021.11                | 2,021.11              |
| 13      | Reserves excluding Revaluation reserves                                                   | -                       | -                       | -                       | -                       | -                       | 62,593.14             |
| 14      | (i) Earning Per Share (before Extra Ordinary Items) (in Rs.)                              |                         |                         |                         |                         |                         |                       |
|         | - Basic                                                                                   | 1.28                    | 1.00                    | 0.82                    | 3.37                    | 0.92                    | 1.52                  |
|         | - Diluted                                                                                 | 1.28                    | 1.00                    | 0.82                    | 3.37                    | 0.92                    | 1.52                  |
|         | (ii) Earning Per Share (after Extra Ordinary Items) (in Rs.)                              |                         |                         |                         |                         |                         |                       |
|         | - Basic                                                                                   | 1.28                    | 1.00                    | 0.82                    | 3.37                    | 0.92                    | 1.52                  |
|         | - Diluted                                                                                 | 1.28                    | 1.00                    | 0.82                    | 3.37                    | 0.92                    | 1.52                  |

### PART II

| A | PARTICULARS OF SHAREHOLDINGS                                                                 | 31.12.2014               | 30.09.2014  | 31.12.2013  | 31.12.2014  | 31.12.2013  | 31.03.2014  |
|---|----------------------------------------------------------------------------------------------|--------------------------|-------------|-------------|-------------|-------------|-------------|
| 1 | Public shareholding                                                                          |                          |             |             |             |             |             |
|   | -- Number of shares                                                                          | 5,36,07,880              | 5,36,07,880 | 4,87,87,195 | 5,36,07,880 | 4,87,87,195 | 4,94,18,749 |
|   | -- Percentage of shareholding                                                                | 53.05                    | 53.05       | 48.28       | 53.05       | 48.28       | 48.90       |
| 2 | Promoters and Promoter Group Shareholding                                                    |                          |             |             |             |             |             |
|   | a) Pledged / Encumbered                                                                      |                          |             |             |             |             |             |
|   | - Number of shares                                                                           | -                        | -           | -           | -           | -           | -           |
|   | - Percentage of shares (as a % of the total shareholding of promoter and promoter group)     | -                        | -           | -           | -           | -           | -           |
|   | - Percentage of shares (as a % of the total share capital of the company)                    | -                        | -           | -           | -           | -           | -           |
|   | b) Non - encumbered                                                                          |                          |             |             |             |             |             |
|   | - Number of shares                                                                           | 4,74,47,512              | 4,74,47,512 | 5,22,68,197 | 4,74,47,512 | 5,22,68,197 | 5,16,36,643 |
|   | - Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group) | 100.00                   | 100.00      | 100.00      | 100.00      | 100.00      | 100.00      |
|   | - Percentage of shares (as a % of the total share capital of the company)                    | 46.95                    | 46.95       | 51.72       | 46.95       | 51.72       | 51.10       |
| B | Particulars                                                                                  | Quarter Ended 31.12.2014 |             |             |             |             |             |
|   | INVESTOR COMPLAINTS                                                                          |                          |             |             |             |             |             |
|   | Pending at the beginning of the quarter                                                      |                          |             |             |             |             |             |
|   | Received during the quarter                                                                  |                          |             |             |             |             |             |
|   | Disposed off during the quarter                                                              |                          |             |             |             |             |             |
|   | Remaining unresolved at the end of the quarter                                               |                          |             |             |             |             |             |



# Pratibha Industries Limited

CIN : L45200MH1995PLC090760

Regd. Off.: Shrikant Chambers, Phase - II, 5th Floor, Sion Trombay Road, Next to R.K. Studio, Chembur, Mumbai - 400 071.  
Tel.: +91-22-3955 9999, Fax: +92-22-3955 9900. Website: www.pratibhagroup.com, E-mail: info@pratibhagroup.com

## Unaudited Financial Results (Consolidated) for the Quarter and Year to date ended on 31st December, 2014.

(Rs in Lakhs)

| Sr.<br>No. | Particulars                                                                                                                       | Quarter Ended           |                         |                         | Year to Date            |                         | Year Ended            |
|------------|-----------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------------------|
|            |                                                                                                                                   | 31.12.2014<br>Unaudited | 30.09.2014<br>Unaudited | 31.12.2013<br>Unaudited | 31.12.2014<br>Unaudited | 31.12.2013<br>Unaudited | 31.03.2014<br>Audited |
|            | Segmentwise Revenue, Results & Capital Employed (Consolidated) for for the Quarter and Year to date ended on 31st December, 2014. |                         |                         |                         |                         |                         |                       |
|            | 1. Segment Revenue                                                                                                                |                         |                         |                         |                         |                         |                       |
|            | a. Infrastructure & Construction                                                                                                  | 80,050.61               | 72,075.15               | 49,780.56               | 2,18,915.44             | 1,60,562.43             | 2,15,653.94           |
|            | b. Manufacturing                                                                                                                  | 6.89                    | 40.22                   | 9.13                    | 57.67                   | 77.21                   | 82.12                 |
|            | c. Unallocated                                                                                                                    | 284.76                  | 344.27                  | 6,631.52                | 3,924.59                | 8,333.09                | 16,312.19             |
|            | Total                                                                                                                             | 80,342.25               | 72,459.63               | 56,421.20               | 2,22,897.70             | 1,68,972.73             | 2,32,048.25           |
|            | Less : Inter Segment Revenue                                                                                                      | 15.56                   | 0.78                    | -                       | 17.79                   | -                       | 6.68                  |
|            | Net Sales/ Income from Operations                                                                                                 | 80,326.69               | 72,458.85               | 56,421.20               | 2,22,879.91             | 1,68,972.73             | 2,32,041.57           |
|            | 2. Segment Results                                                                                                                |                         |                         |                         |                         |                         |                       |
|            | a. Infrastructure & Construction                                                                                                  | 10,642.86               | 9,553.87                | 7,262.02                | 29,366.49               | 21,877.31               | 30,233.73             |
|            | b. Manufacturing                                                                                                                  | (217.05)                | (127.89)                | (184.90)                | (497.81)                | (531.75)                | (699.61)              |
|            | c. Unallocated                                                                                                                    | 286.98                  | 343.49                  | 439.96                  | 1,012.06                | 1,521.24                | 1,872.12              |
|            | Total                                                                                                                             | 10,712.79               | 9,769.46                | 7,517.08                | 29,880.74               | 22,866.80               | 31,406.24             |
|            | Less:(1) Interest                                                                                                                 | 7,974.22                | 7,671.54                | 5,729.26                | 22,976.80               | 19,086.97               | 25,749.40             |
|            | (2) Other Un allocable Expenditure                                                                                                | 328.95                  | 390.06                  | 380.13                  | 1,068.58                | 1,333.06                | 1,837.35              |
|            | (3) Un allocable Income                                                                                                           | -                       | -                       | -                       | -                       | -                       | -                     |
|            | Total Profit Before Tax                                                                                                           | 2,409.62                | 1,707.86                | 1,407.69                | 5,835.36                | 2,446.77                | 3,819.50              |
|            | 3. Capital Employed                                                                                                               |                         |                         |                         |                         |                         |                       |
|            | (Segment Assets - Segment Liabilities)                                                                                            |                         |                         |                         |                         |                         |                       |
|            | a. Infrastructure & Construction                                                                                                  | 51,311.97               | 51,705.05               | 36,635.98               | 51,311.97               | 36,635.98               | 37,810.66             |
|            | b. Manufacturing                                                                                                                  | 10,370.74               | 12,720.97               | 13,182.85               | 10,370.74               | 13,182.85               | 12,716.78             |
|            | c. Unallocated                                                                                                                    | 6,334.16                | 2,279.27                | 14,422.45               | 6,334.16                | 14,422.45               | 14,086.81             |
|            | Total                                                                                                                             | 68,016.87               | 66,705.28               | 64,241.27               | 68,016.87               | 64,241.27               | 64,614.25             |

### NOTES:

- The financial statements have been duly reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 13th February, 2015 at Mumbai.
- Provision for tax has been made as per the provisions of section 115JB of the Income Tax Act, 1961. It includes provision for Deferred Tax.
- The Company operates in two Segments i.e. Infrastructure Development and Manufacturing & Coating of Saw Pipes. Segment wise reporting is done as per Accounting Standard 17 on Segment Reporting issued by ICAI.
- The consolidated financial statements are prepared in accordance with AS 21, AS 23 and AS 27 issued by ICAI.
- Previous period's /year's figures have been regrouped/restated/reclassified wherever necessary to make them comparable with the current period.

For PRATIBHA INDUSTRIES LIMITED

Place : Mumbai  
Date : 13th February, 2015

Ajit B. [Signature]  
Managing Director

# Pratibha Industries Limited

CIN: L45200MH1995PLC090760

Regd. Off.: Shrikant Chambers, Phase - II, 5th Floor, Sion Trombay Road, Next to R.K. Studio, Chembur, Mumbai - 400 071.

Tel.: +91-22-3955 9999, Fax: +92-22-3955 9900, Website: www.pratibhagroup.com, E-mail: info@pratibhagroup.com

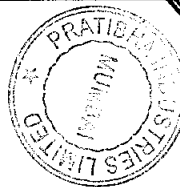
## Unaudited Financial Results (Standalone) for Quarter and Year to date ended on 31st December, 2014

(Rs. In Lakhs)

| Sr. No. | Particulars                                                                               | Quarter Ended             |                           |                           | Year To Date Ended        |                           | Year ended            |
|---------|-------------------------------------------------------------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|-----------------------|
|         |                                                                                           | 31.12.2014<br>(Unaudited) | 30.09.2014<br>(Unaudited) | 31.12.2013<br>(Unaudited) | 31.12.2014<br>(Unaudited) | 31.12.2013<br>(Unaudited) | 31.03.2014<br>Audited |
| 1       | (a) Net Sales / Income from Operations                                                    | 52,791.77                 | 51,930.86                 | 29,337.57                 | 1,54,740.37               | 1,05,973.49               | 1,46,524.41           |
|         | (b) Other Operating Income                                                                | 3,723.60                  | 3,146.17                  | 67.02                     | 9,942.87                  | 198.56                    | 8,595.30              |
|         | <b>Total Income (a+b)</b>                                                                 | <b>56,515.37</b>          | <b>55,077.03</b>          | <b>29,404.59</b>          | <b>1,64,683.24</b>        | <b>1,06,172.05</b>        | <b>1,55,119.71</b>    |
| 2       | <b>Expenditure</b>                                                                        |                           |                           |                           |                           |                           |                       |
|         | (a) Consumption of raw materials                                                          | 28,904.04                 | 44,333.73                 | 10,737.25                 | 99,410.44                 | 30,286.88                 | 46,974.80             |
|         | (b) Purchases of stock-in-trade                                                           | -                         | -                         | 6,191.55                  | 2,912.53                  | 6,957.02                  | 14,433.39             |
|         | (c) Manufacturing, Construction & Operating Expenses                                      | 9,287.85                  | 6,733.20                  | 6,107.47                  | 23,827.99                 | 23,991.91                 | 40,992.38             |
|         | (d) Changes in Inventories of Finished Goods, work in progress & stock in trade           | 1,716.76                  | (11,062.67)               | (3,722.69)                | (6,590.02)                | 7,561.61                  | 908.47                |
|         | (e) Purchase of traded goods                                                              | -                         | -                         | -                         | -                         | -                         | -                     |
|         | (f) Employees cost                                                                        | 2,037.28                  | 1,997.58                  | 2,149.51                  | 6,057.98                  | 6,496.06                  | 8,747.84              |
|         | (g) Depreciation & Amortisation                                                           | 1,280.28                  | 1,252.53                  | 1,157.44                  | 3,756.38                  | 2,989.00                  | 4,180.38              |
|         | (h) Other Expenditures                                                                    | 5,715.20                  | 5,239.87                  | 3,086.20                  | 15,291.33                 | 13,660.94                 | 19,410.61             |
|         | <b>Total Expenditures</b>                                                                 | <b>48,941.41</b>          | <b>48,494.24</b>          | <b>25,706.73</b>          | <b>1,44,666.63</b>        | <b>91,943.43</b>          | <b>1,35,647.87</b>    |
| 3       | <b>Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b> | <b>7,573.96</b>           | <b>6,582.79</b>           | <b>3,697.86</b>           | <b>20,016.61</b>          | <b>14,228.62</b>          | <b>19,471.84</b>      |
| 4       | Other Income                                                                              | 277.67                    | 364.20                    | 380.51                    | 1,022.11                  | 1,319.91                  | 1,772.34              |
| 5       | <b>Profit from ordinary activities before Interest &amp; Exceptional Items (3+4)</b>      | <b>7,851.64</b>           | <b>6,946.99</b>           | <b>4,078.37</b>           | <b>21,038.72</b>          | <b>15,548.53</b>          | <b>21,244.18</b>      |
| 6       | Finance Costs                                                                             | 4,778.65                  | 4,679.81                  | 2,165.58                  | 13,959.68                 | 11,454.86                 | 15,358.43             |
| 7       | <b>Profit from ordinary activities after Interest but before Exceptional Items (5-6)</b>  | <b>3,072.99</b>           | <b>2,267.18</b>           | <b>1,912.79</b>           | <b>7,079.03</b>           | <b>4,093.67</b>           | <b>5,885.75</b>       |
| 8       | Exceptional Items                                                                         | -                         | -                         | -                         | -                         | -                         | -                     |
| 9       | <b>Profit before tax from Ordinary Activities (7+8)</b>                                   | <b>3,072.99</b>           | <b>2,267.18</b>           | <b>1,912.79</b>           | <b>7,079.03</b>           | <b>4,093.67</b>           | <b>5,885.75</b>       |
| 10      | Tax expenses                                                                              | 1,113.73                  | 700.34                    | 591.66                    | 2,428.00                  | 1,502.05                  | 2,233.71              |
| 11      | <b>Profit after tax from Ordinary Activities (9-10)</b>                                   | <b>1,959.26</b>           | <b>1,566.84</b>           | <b>1,321.14</b>           | <b>4,651.03</b>           | <b>2,591.62</b>           | <b>3,652.04</b>       |
| 12      | Paid-up Equity Share Capital (Face Value of Rs. 2/- each)                                 | 2,021.11                  | 2,021.11                  | 2,021.11                  | 2,021.11                  | 2,021.11                  | 2,021.11              |
| 13      | Reserves excluding Revaluation reserves                                                   | -                         | -                         | -                         | -                         | -                         | 66,168.05             |
| 14      | (i) Earning Per Share (before Extra Ordinary Items) (In Rs.)                              |                           |                           |                           |                           |                           |                       |
|         | - Basic                                                                                   | 1.94                      | 1.55                      | 1.31                      | 4.60                      | 2.56                      | 3.61                  |
|         | - Diluted                                                                                 | 1.94                      | 1.55                      | 1.31                      | 4.60                      | 2.56                      | 3.61                  |
|         | (ii) Earning Per Share (after Extra Ordinary Items) (In Rs.)                              |                           |                           |                           |                           |                           |                       |
|         | - Basic                                                                                   | 1.94                      | 1.55                      | 1.31                      | 4.60                      | 2.56                      | 3.61                  |
|         | - Diluted                                                                                 | 1.94                      | 1.55                      | 1.31                      | 4.60                      | 2.56                      | 3.61                  |

### PART II

| A | PARTICULARS OF SHAREHOLDINGS                                                                 | 31.12.2014               | 30.09.2014  | 31.12.2013  | 31.12.2014  | 31.12.2013  | 31.03.2014  |
|---|----------------------------------------------------------------------------------------------|--------------------------|-------------|-------------|-------------|-------------|-------------|
| 1 | Public shareholding                                                                          |                          |             |             |             |             |             |
|   | -- Number of shares                                                                          | 5,36,07,880              | 5,36,07,880 | 4,87,87,195 | 5,36,07,880 | 4,87,87,195 | 4,94,18,749 |
|   | -- Percentage of shareholding                                                                | 53.05                    | 53.05       | 48.28       | 53.05       | 48.28       | 48.90       |
| 2 | Promoters and Promoter Group Shareholding                                                    |                          |             |             |             |             |             |
|   | a) Pledged / Encumbered                                                                      |                          |             |             |             |             |             |
|   | - Number of shares                                                                           | -                        | -           | -           | -           | -           | -           |
|   | - Percentage of shares (as a % of the total shareholding of promoter and promoter group)     | -                        | -           | -           | -           | -           | -           |
|   | - Percentage of shares (as a % of the total share capital of the company)                    | -                        | -           | -           | -           | -           | -           |
|   | b) Non - encumbered                                                                          |                          |             |             |             |             |             |
|   | - Number of shares                                                                           | 4,74,47,512              | 4,74,47,512 | 5,22,68,197 | 4,74,47,512 | 5,22,68,197 | 5,16,36,643 |
|   | - Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group) | 100.00                   | 100.00      | 100.00      | 100.00      | 100.00      | 100.00      |
|   | - Percentage of shares (as a % of the total share capital of the company)                    | 46.95                    | 46.95       | 51.72       | 46.95       | 51.72       | 51.10       |
| B | Particulars                                                                                  | Quarter Ended 31.12.2014 |             |             |             |             |             |
|   | <b>INVESTOR COMPLAINTS</b>                                                                   |                          |             |             |             |             |             |
|   | Pending at the beginning of the quarter                                                      |                          |             |             |             |             | NIL         |
|   | Received during the quarter                                                                  |                          |             |             |             |             | 5           |
|   | Disposed off during the quarter                                                              |                          |             |             |             |             | 5           |
|   | Remaining unresolved at the end of the quarter                                               |                          |             |             |             |             | NIL         |



# Pratibha Industries Limited

CIN : L45200MH1995PLC090760

Regd. Off.: Shrikant Chambers, Phase - II, 5th Floor, Sion Trombay Road, Next to R.K. Studio, Chembur, Mumbai - 400 071.

Tel.: +91-22-3955 9999, Fax: +92-22-3955 9900. Website: www.pratibhagroup.com, E-mail: info@pratibhagroup.com

## Unaudited Financial Results (Standalone) for Quarter and Year to date ended on 31st December, 2014

(Rs. In Lakhs)

| Sr. No.                                                                                                                    | Particulars | Quarter Ended             |                           |                           | Year To Date Ended        |                           | Year ended            |
|----------------------------------------------------------------------------------------------------------------------------|-------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|-----------------------|
|                                                                                                                            |             | 31.12.2014<br>(Unaudited) | 30.09.2014<br>(Unaudited) | 31.12.2013<br>(Unaudited) | 31.12.2014<br>(Unaudited) | 31.12.2013<br>(Unaudited) | 31.03.2014<br>Audited |
| Segmentwise Revenue, Results & Capital Employed (Standalone) for the Quarter and Year to date ended on 31st December, 2014 |             |                           |                           |                           |                           |                           |                       |
| <b>1. Segment Revenue</b>                                                                                                  |             |                           |                           |                           |                           |                           |                       |
| a. Infrastructure & Construction                                                                                           | 56,511.24   | 55,056.75                 | 23,150.13                 | 1,61,732.93               | 99,087.33                 | 1,40,497.73               |                       |
| b. Manufacturing                                                                                                           | 6.89        | 40.22                     | 9.13                      | 57.67                     | 77.21                     | 82.12                     |                       |
| c. Unallocated                                                                                                             | 288.73      | 344.27                    | 6,625.85                  | 3,928.57                  | 8,327.42                  | 16,312.19                 |                       |
| Total                                                                                                                      | 56,806.86   | 55,441.24                 | 29,785.10                 | 1,65,719.16               | 1,07,491.96               | 1,56,892.05               |                       |
| Less : Inter Segment Revenue                                                                                               | 13.81       | -                         | -                         | 13.81                     | -                         | -                         |                       |
| Net Sales/ Income from Operations                                                                                          | 56,793.04   | 55,441.24                 | 29,785.10                 | 1,65,705.35               | 1,07,491.96               | 1,56,892.05               |                       |
| <b>2. Segment Results</b>                                                                                                  |             |                           |                           |                           |                           |                           |                       |
| a. Infrastructure & Construction                                                                                           | 8,108.90    | 7,120.68                  | 4,209.11                  | 21,589.07                 | 15,897.77                 | 21,902.34                 |                       |
| b. Manufacturing                                                                                                           | (217.05)    | (127.89)                  | (184.90)                  | (497.81)                  | (531.75)                  | (699.61)                  |                       |
| c. Unallocated                                                                                                             | 288.73      | 344.27                    | 434.29                    | 1,016.04                  | 1,515.57                  | 1,878.80                  |                       |
| Total                                                                                                                      | 8,180.58    | 7,337.05                  | 4,458.50                  | 22,107.30                 | 16,881.59                 | 23,081.53                 |                       |
| Less:(1) Interest                                                                                                          | 4,778.65    | 4,679.81                  | 2,165.58                  | 13,959.68                 | 11,454.86                 | 15,358.43                 |                       |
| (2) Other Un allocable Expenditure                                                                                         | 328.95      | 390.06                    | 380.13                    | 1,068.58                  | 1,333.06                  | 1,837.35                  |                       |
| (3) Un allocable Income                                                                                                    | -           | -                         | -                         | -                         | -                         | -                         |                       |
| Total Profit Before Tax                                                                                                    | 3,072.99    | 2,267.18                  | 1,912.79                  | 7,079.03                  | 4,093.67                  | 5,885.75                  |                       |
| <b>3. Capital Employed</b>                                                                                                 |             |                           |                           |                           |                           |                           |                       |
| (Segment Assets - Segment Liabilities)                                                                                     |             |                           |                           |                           |                           |                           |                       |
| a. Infrastructure & Construction                                                                                           | 56,135.29   | 55,880.69                 | 39,759.89                 | 56,135.29                 | 39,759.89                 | 41,385.56                 |                       |
| b. Manufacturing                                                                                                           | 10,370.74   | 12,720.97                 | 13,182.85                 | 10,370.74                 | 13,182.85                 | 12,716.78                 |                       |
| c. Unallocated                                                                                                             | 6,334.16    | 2,279.27                  | 14,422.45                 | 6,334.16                  | 14,422.45                 | 14,086.81                 |                       |
| Total                                                                                                                      | 72,840.19   | 70,880.92                 | 67,365.19                 | 72,840.19                 | 67,365.19                 | 68,189.15                 |                       |

### NOTES:

- The financial statements have been duly reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 13th February, 2015 at .
- Provision for tax has been made as per the provisions of section 115B of the Income Tax Act, 1961. It includes provision for Deferred Tax.
- The Company operates in two Segments i.e. Infrastructure Development and Manufacturing & Coating of Saw Pipes. Segment wise reporting is done as per Accounting Standard 17 on
- Previous period's /year's figures have been regrouped/restated/reclassified wherever necessary to make them comparable with the current period.

For PRATIBHA INDUSTRIES LIMITED

Place : Mumbai  
Date : 13th February, 2015

Ajit B. Chavan  
Managing Director

